



### Together we do great things

We're living in a world of continuous change. In the aftermath of the COVID-19 pandemic, technology is advancing at an incredible pace. We're seeing rapid developments in artificial intelligence, virtual and augmented reality, human-machine interface, cybersecurity, photonic networks, quantum computing and biotechnology. These technologies hold the key to solving some of the world's greatest problems: from the climate crisis, to the well-being of all life on earth.

In the business world, organizations are rapidly innovating in areas such as new, hybrid employee experiences for a return to the office, next-generation customer experiences to connect with customers in new ways, digital experiences and automating operations, cloud-to-edge connectivity connecting all devices to the cloud, and monetizing and securing their data.

Keeping up with change means our clients need to transform their businesses rapidly, as well as reimagine the technology they use and how they consume it. They also need to become increasingly and critically aware of how they do business and the impact they have on the world.

Our focus now is on pushing boundaries to build a better, more sustainable society. Innovative ideas help build cities and communities where people can thrive. That's why we're proud to be a Business Avenger for the UN's Global Goal 11 for Sustainable Cities and Communities.

We're empowering our clients, people, and society; enhancing customer and employee experience, transforming cloud strategy, modernizing networks, and strengthening cybersecurity.

And we're working with some of the world's greatest organizations, across multiple industries, to achieve business outcomes through technology solutions.

With our capabilities, world-class people and global presence, we'll partner with you to do great things together.

### **Who** we are

NTT is a leading, global technology services company. We come together to make the world a better place and, every day, we use the power of technology to make it happen.



**50,000** employees worldwide



Present in **57** countries



Trades in **73** countries



Delivers services in over **200** countries and regions



Clients include 79% of the global Fortune 500



USD 11 billion combined revenue



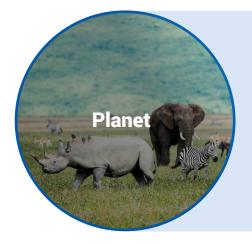
11,000 clients around the world



We use technology for good

# How we use technology to create a better world

We're helping to protect the environment, give schoolchildren better access to education and transform organizations so they can deliver their best business outcomes.



We protect and restore the environment.

#### **Connected Conservation**

Keeping endangered animals roaming safe and free by tracking illegal human activity through IoT.



We're a responsible contributor to society to transform our way of life.

#### **Red Bull Basement**

Empowering the next generation to drive positive change through innovation



We help organizations drive sustainable business performance.

#### **Haymarket**

Pivoting an industry event during COVID-19 to bring businesses together with digital event technology.



# Proud to be a Business Avenger for **Sustainable Cities and Communities**

The global goals are in business: 17 global giants join forces to deliver the Sustainable Development Goals (SDGs) under a new coalition called the 'Business Avengers' to highlight the crucial role businesses play in achieving the targets of the 17 Sustainable Development Goals by 2030.

Working with these partners, we build services that will help you implement (Technical Services), maintain (Support Services) and manage (Managed Services) these technologies.

### We champion champions Goal 11 while also actively supporting all the other SDGs.

From the COVID-19 pandemic to the climate crisis to the well-being of all life on earth, we believe that technology holds the key to solving some of the world's greatest problems.



# How we help you transform **your business**

To help you achieve your digital transformation goals, we use our global capabilities, expertise and full-stack technology services delivered through our integrated services platform. As your long-term strategic partner, we understand the core challenges you're grappling with as you innovate and modernize your businesses. And across your transformation priorities, we automate your business processes and IT, drawing insights and analytics from your core business data.



### **Employee experience**

Shape employee experience for a world transformed



## Digital experience

Architect digital experience to accelerate innovation



#### Customer experience

Create powerful customer connections with customer experience

#### Why us?

We support over 3.8 million users, host more than 30 million meetings, 24,000 bespoke digital event meetings and 11.9 billion minutes of cloud voice.

We have top level partnerships for main public clouds. We're a SAP Global Partner and hold an Advanced Specialization in SAP on Azure. The solutions we've deployed enable 7 million customer interactions each year.

#### What analysts say

Frost & Sullivan Asia Pacific End-to-end Unified Communication and Collaboration Service Provider of the Year 2019 Only company in the world to hold top-level global partnerships with public clouds and SAP, and top MSP partnership for Azure, AWS and GCP Frost & Sullivan's Asia Pacific Customer Experience System Integrator of the Year 2019

#### How we've helped

#### **Paradigm**

Revolutionized team communications with collaboration tools



Created a flexible hotel booking system to deal with changing demands during peak and off-peak seasons, using SAP HANA



Made insurance services more personal through automated case routing and SLA monitoring

# How we help you transform your technology



### Cloud Transformation

Increase agility and efficiencies with cloud transformation



#### Network Modernization

Drive business agility with network modernization



#### Cybersecurity

Secure by design with intelligence-driven cybersecurity

#### Why us?

We have 500,000m<sup>2</sup>+ server space in 20+ countries, and cloud infrastructure in 15+ countries.

Pioneer in managed SD-WAN: cloud-based NFV services hosted out of 75+ global Local Cloud Centers Advanced threat intelligence capabilities to help you make informed risk management decisions.

#### What analysts say

Challenger in Gartner's Magic Quadrant for Data Center Outsourcing and Hybrid Infrastructure Managed Services for both North America and Asia Pacific (June 2020)\* Leader in Gartner Magic Quadrant for Network Services, Global (February 2021)\* Leader in IDC's MarketScape: Worldwide Managed Security Services Vendor Assessment 2020

#### How we've helped





**Axfood** 

Prepared the organization for a cloud-first future with SAP on Azure Cloud

Enabled the organization to embrace SD-WAN and power their digital transformation Created a secure and distributed IT environment through Managed Security Services

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# We deliver your business outcomes through our services

Why us?

What analysts say

How we've helped



Consulting Services

We have an extensive track record of thousands of successful business transformation projects.

Leader in IDC's MarketScape: Worldwide Network Consulting Services Vendor Assessment 2019

#### FLIGHT CENTRE

Increased speed to market, improving business agility, reducing costs and delivering a better end-user experience across the supply chain by creating a roadmap and futurestate conceptual model



Managed Services We offer global enterprise-level delivery backed by 24/7/365 monitoring, taking into account the complexity requirements of the client.

MSSP Alert: Recognized as #2 Managed Security Services Provider in the world

noatum maritime

Enabled more employees to work from home by urgently expanding the Virtual Desktop Infrastructure platform



Technology Infrastructure Services We deliver intelligent, platform-delivered multivendor services: API-led telemetry enabling digital intelligence.

Winner of 2018
Technology Services
Industry Association
TSIA STAR award for
Transformation of
Support Services

LAWTER

Created robust infrastructure and up-to-date applications to position the business to support the next generation of sustainable solutions

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## We help you achieve your digital transformation goals through our services capabilities

Why us?

What analysts say

How we've helped



Collaboration and productivity We're experts in Cisco Collaboration with 20 Million devices deployed and 600,000 supported and managed across the globe.

Frost & Sullivan South East Asia Unified Communications System Integrator of the Year 2019

#### **Paradigm**

Revolutionized company communications and collaboration using Microsoft Teams



**Networking** 

We have one of the largest global teams of network experts in 80+ countries.

A Leader in the Gartner Magic Quadrant for Network Services, Global (February 2021)

Alcatel·Lucent 1 Enterprise

Kept 830,000 global customers connected through a cloud-ready WAN



Data Center

We have the third largest global network of interconnected data centers in the world.

Leader in IDC's MarketScape: Worldwide Colocation and Interconnection Services 2019-2020 Vendor Assessment



all for one **Application Services** 

Moved their infrastructure including nearly 3,000 virtual client systems, 30 VMware clusters and storage controllers with more than 2.2 petabytes of data to our data center in just 98 days with no downtime

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Why us?

What analysts say

How we've helped



Technology Infrastructure Services Top MSP accreditations for AWS, Azure and Google, and SAP-certified hosting partner globally.

Frost & Sullivan Asia Pacific Cloud Infrastructure Services Provider of the Year 2020

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A Member of MB Holding

Deployed a hybrid storage solution leveraging NetApp technology to provide flexible, highperformance all flash storage on-premises and full backup and recovery services on Azure



Security

We have a global network of Security Operation Centers around the world, analyzing billions of logs each day.

Leader Gartner Magic Quadrant for Application Security Testing, 2020 (WhiteHat Security)\*

### Incident response for 5 hospitals

Helped five front-line hospitals focus on patient care during COVID-19 through our Hospital Incident Response services at no charge

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# We're investing in the future to give you a competitive edge

We innovate with purpose and help you to develop, strategize and execute your innovation agenda through industry insights and trends. We help you use new and emerging technologies to disrupt existing business models and drive operational and digital transformation.



USD\$3.6 bn\*
Annual R&D investment



**5,000+ R&D** professionals,



**2,500+** research engineers



**17,000+** patents

#### How we've put innovation into action



Tour de France

Revolutionizing the fan experience, transforming cycling to become digital



**Connected Conservation** 

Transforming conservation, saving a species for future generations



Flaim System

Transforming the way fire fighters are enabled



Intelligent Cities

Changing the City of Las Vegas **to a digital city** 



Dementia Care

Improving **quality of life** for people living with dementia

# We serve **11,000 clients** across multiple industries

66% of the Fortune Global 500 and 79% of the Fortune Global 100 companies are our clients.



#### **Banking**

#### State Bank of India

Making banking services more accessible for an entire nation using digital technologies



#### **Sport**

#### A.S.O.

Revolutionizing the viewing experience of the Tour de France through Al and predictive analytics



#### Insurance

#### **Tower Insurance**

Improving flexibility during insurance application transformation using hybrid IT



#### **Healthcare**

#### ISPCC

Creating hyperconnected healthcare environments that make hospitals more human



#### Manufacturing

#### **Panasonic Life Solutions**

Taking the lead in digital manufacturing through a hybrid

IT support model



#### **Education**

#### **Connected North**

Helping to connect remote students to education via videoconferencing



#### Retail

#### Wolford

Digitally transforming shopping experiences with a cloud-based network platform

# We're committed to putting you first, ensuring that we partner with leading technology vendors



Gold Partner



Platinum Partner Dell Technologies Cloud Competency



Global Gold Partner Azure Expert MSP Microsoft Dynamics Inner Circle



Global Diamond Innovator Partner



Global Diamond Innovator Partner



Global 5-Star Partner Global Managed Security Services Partner Global Infinity Specialist Partner



Unity Gold Partner



Gold Platinum Partner Global Managed Security Services Partner Global Certified Support Services Partner



Premier Consulting Partner APN Training Partner



Gold Global Partner



Premier Partner



Elite Partner



Cloud Preferred Partner



Gold Diamond Innovator Partner Global Managed Security Services Partner Global Certified Support



Global Partner



Global Focus Elite Partner



SISO

Partner



APJ Emerging Partner of the Year



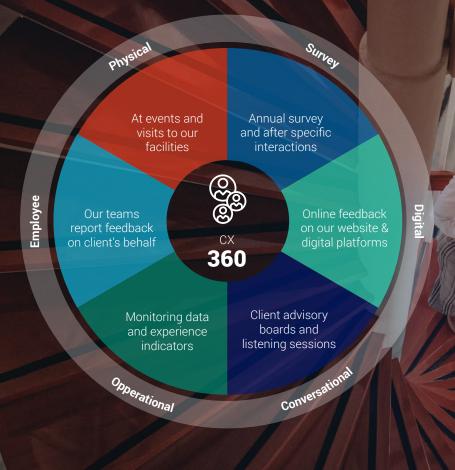
Intel Network Builders Winners Circle

### We're continuously listening

#### How your feedback drives our focus on continual improvement

Organizations need technology partners they can trust. As a leading global technology services company, we place you, our clients, at the heart of everything we do.

We're focused on making it easy for you to share feedback about your experience. This commitment to client experience is embodied in our Voice of Our Client program. Our robust CX management system helps us capture and respond to your feedback.



#### We're committed to acting on your feedback



Feedback is collected throughout your journey with us.



Our Close the Loop process ensures feedback is reviewed and actioned.



Our program teams review feedback for broader trends that need to be addressed.



Our CX Steerco and CX Leadership Council ensure we're using your feedback in business decision-making.

### With us, you're in capable hands ...

Our extensive **global reach** 

Support technologies in 14 languages across **145 countries** 

Global MPLS in over 190 countries

500,000m<sup>2</sup>+
data center floor space in
over 20 countries

**Cloud infrastructure** in more than 15 countries

Global network of MSS Security Operations Centers

Our services capabilities

Platform-delivered Managed Services SD-WAN: cloud-based NFV services hosted out of 75+ global Local Cloud Centers

Pioneer in managed

Mitigate **2bn security** threats each year

Analytics near real-time reporting and insight

71% of delivery events for support services are automated

Our innovation and expertise

Annual average R&D

investment across NTT Group of USD 3.6 billion

Top MSP
accreditations for
AWS, Azure and Google,
and SAP-certified hosting
partner globally

**5,000+** professional service engineers with a combined 11,000 vendor certifications

**3,000 strategy,** architecture, technology and delivery professionals

**2,000** cybersecurity experts

# ... and you're part of the global NTT family



**USD 109 billion** total revenue



**310,000** people around the world

#### **Top 5 global**

IT services provider by revenue

**150+** years of heritage

**Top 100** global innovator\*



\* Clarivate Analytics



#### Together we do great things

Visit us at hello.global.ntt to learn how we can help you enable the connected future.

